Elekta
Preliminary full-year results 2014/15
May 13 2015

Laurent Leksell
Chairman of the Board

Tomas Puusepp
President and CEO

Håkan Bergström
Chief Financial Officer
Preliminary financial performance

• Order bookings -13%*
• Net sales -8%*
• EBITA of SEK 1,400 M**
• Cash flow after continuous investments improved to SEK 800 M

*Based on constant exchange rates
** Before non-recurring items
Market is fine, with more risk

- Not delivered on our plans
- Especially weak in US
- Delays in deliveries from backlog
- More risk:
  - Higher bad debt provision
  - Wrote off problematic projects
  - Reviewed risk in order back log and cancelled about 4%
Revenues

• Delayed deliveries from backlog
• Not shipped due to risk
• Orders that were not closed

*Based on unchanged exchange rates
** Before non-recurring items
Regional development

America
• Weak performance in the US
• Strong development in South America

APAC
• Stable development in region
• Good job in China
• Japan market share expanded

EMEA
• Western Europe OK except UK
• Africa excluding North Africa strong
• Growth in Russia continued