



## **PRESS RELEASE**

Stockholm, July 28, 2004

### **ELEKTA WINS MAJOR ONCOLOGY CONTRACT WITH LEADING GPO**

#### **Premier chooses Elekta for three-year oncology agreement**

Premier Purchasing Partners, L.L.P., the group purchasing division of Premier, Inc., has entered into a three-year contract with Elekta for radiation oncology solutions for its member hospital and clinic groups. The contract with Elekta goes into effect September 1, 2004.

One of the nation's largest group purchasing organizations, Premier is a healthcare alliance enterprise collectively owned by more than 200 independent hospitals and health systems in the U.S., which operate or are affiliated with approximately 1,500 local hospitals and hundreds of other healthcare sites.

"With the pressure on hospitals to provide leading-edge technology that is also cost-effective over time, we felt that Elekta would solve both of those needs," said Jack Cox, M.D., chief medical officer and group vice president, product planning for Premier Purchasing Partners. "Elekta clearly demonstrated a desire to address our complete needs; clinical, technical and business. We believe the Elekta radiation oncology solutions will help us to achieve greater operational and clinical effectiveness."

"Premier has very strict selection guidelines for technical and supplier contracts, requiring extensive evaluation by committees and clinicians," explained Jan Kenoyer, Director, National & Strategic Alliances for Elekta North America. "What it came down to was Elekta's technology leadership as well as a demonstrated desire to understand and address the clinical, technical and financial needs across the entire Premier membership."

The contract for Elekta's oncology product lines encompasses the company's complete product line of linear accelerators with IMRT, advanced X-ray Volume Imaging systems and exclusive Elekta accessories and options. Elekta's most recently announced products for Image-Guided Radiation Therapy (IGRT) are a major part of the agreement and the contract covers Elekta's ground breaking IGRT platform, Elekta Synergy™, the first radiation treatment machine with an integrated imaging system. In addition, Premier members will have access to Elekta Synergy™ S (currently a works in progress), the extracranial stereotactic version of Elekta Synergy™.

"This three-year contract is very important and is a confirmation that Elekta is not only a leader in radiation oncology, but also a business partner who understands what is important to our healthcare provider partners," said Peter J. Gaccione, Vice President, Oncology at Elekta North America.

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Elekta is a world-leading supplier of advanced and innovative radiation oncology and neurosurgery solutions and services for precise treatment of cancer and brain disorders. Elekta's solutions are clinically effective, cost efficient and gentle to the patient.

For additional information about Elekta, please visit [www.elekta.com](http://www.elekta.com)

#### **About Premier**

Premier, Inc., is a strategic alliance in U.S. healthcare, entirely owned by 200 of the nation's leading hospital and healthcare systems. These systems operate or are affiliated with 1,500 hospital facilities in 50 states and hundreds of other care sites. Premier is headquartered in San Diego, CA, with offices in Chicago, IL; and Charlotte, NC. Advocacy and policy offices are located in Washington, DC. For more information, visit [www.premierinc.com](http://www.premierinc.com).