

# Interim report May – October 2011/12

- Order bookings increased to SEK 4,402 M (4,127), equivalent to 9\* percent excluding Nucletron.
- Net sales decreased to SEK 3,364 M (3,506), equivalent to 2\* percent excluding Nucletron (see page 2).
- Operating result amounted to SEK 344 M (455) before non-recurring items of SEK 133 M (-) (see page 5).
- Net income amounted to SEK 295 M (305). Earnings per share amounted to SEK 3.12 (3.28) before dilution and SEK 3.08 (3.24) after dilution.
- Cash flow from operating activities amounted to SEK 242 M (204). Cash flow after investments was SEK -2,989 M (-71), including acquisition effects of SEK -3,171 M (-239).
- On September 15, 2011, Elekta completed the acquisition of Nucletron, world leader in brachytherapy treatment planning and delivery.
- On September 30, 2011, Elekta divested its pathology business, PowerPath<sup>®</sup>. The net gain amounted to SEK 180 M.
- For the fiscal year 2011/12, net sales is expected to grow by more than 20 percent in local currency and operating profit in SEK is expected to grow by more than 20 percent. The acquisition of Nucletron is expected to contribute to this increase by approximately 10 percentage points in both net sales and operating profit.

Group summary	3 months Aug - Oct	3 months Aug - Oct	6 months May - Oct	6 months May - Oct	Change
SEK M	2011/12	2010/11	2011/12	2010/11	chunge
Order bookings	2,702	2,238	4,402	4,127	9%*
Net sales	1,936	1,879	3,364	3,506	-2%*
Operating result	385	302	477	455	5%
Net income	249	202	295	305	-3%
Cash flow from operating activities	83	234	242	204	19%
Earnings per share after dilution, SEK	2.58	2.15	3.08	3.24	-5%

\* Compared to last fiscal year at unchanged exchange rates.

#### **President and CEO comments**

The trend for Elekta's order bookings is strong and in the quarter order bookings increased by 14\* percent and for the first six months by 9\* percent excluding Nucletron. This indicates good demand and I am confident of the continued operational performance.

The market situation remains robust. In region Europe, Middle East and Africa, the activity level was favorable and we received significant orders from Russia during the quarter. In region Asia Pacific, order bookings continued to increase. China, India and Australia accounted for the strongest growth during the period. Growth remained strong also in North America with significant orders from leading hospitals.

Our assessment is that the recent debt crisis in Europe has only had a marginal impact on market conditions so far. Lifesaving treatment like cancer care will remain a priority area for healthcare investments and for care providers. We are carefully and continually monitoring the international development.

Elekta is the market leader in most growth markets, which accounted for approximately 30 percent of the Group net sales during the first half year. We expect the pace of our geographical expansion to accelerate over the next few years, providing more people with access to cancer care. The acquisition of Nucletron, which is world-leading in brachytherapy, was finalized during the quarter and will further strengthen our growth potential. The integration of its operations is progressing according to plan.

Net sales for the period declined 2\* percent excluding Nucletron. During the corresponding period of last year, net sales rose 15\* percent, resulting in a challenging comparison. Net sales was negatively impacted due to a higher proportion of sales being made in growth markets, where the time from order to delivery is normally longer. Our continued investments in expansion as well as in research and development, combined with a lower net sales, resulted in a weaker operating profit than the year-earlier period.

Elekta's order backlog is on a record level and is a strong indication of the growth prospects for the fiscal year. With planned deliveries from the order backlog, I feel confident about the second half year. The outlook for the fiscal year 2011/12 is unchanged and we add the effects of the acquisition of Nucletron.

For the fiscal year 2011/12, net sales is expected to grow by more than 20 percent in local currency and operating profit in SEK is expected to grow by more than 20 percent. The acquisition of Nucletron is expected to contribute to this increase by approximately 10 percentage points in both net sales and operating profit. Currency is estimated to have a negative effect of about SEK 100 M including hedging effects on earnings for the fiscal year 2011/12.

Tomas Puusepp President and CEO

\*Based on unchanged exchange rates

Presented amounts refer to the six-month period unless otherwise stated. Amounts within parentheses indicate comparative values for the same period last fiscal year.

#### **Order bookings and order backlog**

Order bookings increased 7 percent to SEK 4,402 M (4,127). Order bookings increased 9 percent excluding Nucletron and based on unchanged exchange rates. Order bookings during the second quarter amounted to SEK 2,702 M (2,238).

Order backlog was SEK 9,540 M, compared to SEK 8,147 M on April 30, 2011. Order backlog is converted at closing exchange rates. The translation of the backlog at exchange rates on October 31, 2011 compared to exchange rates on April 30, 2011 resulted in a positive translation difference of SEK 380 M.

Order bookings	3 months	3 months		6 months	6 months				12 months
	Aug - Oct	Aug - Oct	Change	May - Oct	May - Oct	Change	12 months	Change	May-Apr
SEK M	2011/12	2010/11		2011/12	2010/11		rolling		2010/11
North and South America	935	824	13%	1,525	1,482	3%	3,550	2%	3,507
Europe, Middle East and Africa	949	676	40%	1,502	1,453	3%	3,126	-2%	3,077
Asia Pacific	818	738	11%	1,375	1,192	15%	2,660	11%	2,477
Group	2,702	2,238	21%	4,402	4,127	7%	9,336	3%	9,061

#### Market development

#### **Region North and South America**

Order bookings continued to develop strongly and increased by 8 percent in the quarter as well as for the first six months, excluding Nucletron and based on unchanged exchange rates.

In the North American market, demand strengthened for radiotherapy solutions. This is primarily due to a rising incidence of cancer in a growing and aging population, as well as the need for investments to steadily replace the large installed base of linear accelerators.

Like other developing markets, the South American market is driven by substantial capacity shortages and an increased focus on improving cancer care. Elekta sees major potential in for example Brazil, where a national program has raised compensation levels for radiation therapy. In combination with Elekta's greater presence in selected countries, that kind of progress supports the company's growth prospects on the continent.

The contribution margin for the region was 31 percent (34) during the first half of the year.

#### Region Europe, Middle East and Africa

Order bookings increased by 31 percent during the quarter and by 2 percent for the first half year, excluding Nucletron and based on unchanged exchange rates.

As expected, order bookings were highest in the larger markets in which capacity is being expanded somewhat, but primarily related to replacement investments.

Growth markets generally face insufficient capacity, and the number of installed linear accelerators per million inhabitants is very low. As a result, there is great demand for cancer care and treatment of brain disorders in these markets. Because capacity for early detection is also in short supply, many patients are not treated until a disease has progressed to an advanced stage. During the quarter, Elekta received significant orders from Russia.

The financial debt crisis in Europe has only had a marginal impact on market conditions so far. The long-term, sustainable growth expansion in the region is set to continue, particularly in view of strong growth markets in Eastern Europe, the Middle East and Africa. This is also in line with Elekta's long-term growth strategy, with a focus on emerging markets.

The contribution margin for the region was 30 percent (28) during the first half year.

#### **Region Asia Pacific**

Demand in the region remained strong. Order bookings increased by 6 percent during the quarter and by 18 percent for the first six months excluding Nucletron and based on unchanged exchange rates. China, India and Australia accounted for the strongest growth during the period.

In general, the region is characterized by major capacity shortages, although countries like Australia, Japan, Taiwan, Hong Kong and Singapore have highly developed healthcare systems. As a result, a large percentage of healthcare investments go to new installations. Elekta's prominence in the region, and its focus on growth, put the company in a good position to support care providers in these countries as they attempt to upgrade and improve cancer care.

Elekta is a leader in the Chinese market for advanced radiation therapy and expects continued investment growth in this country, particularly due to the five-year healthcare reform that the authorities adopted in 2009 with the goal of improving access to radiation therapy.

As anticipated, Elekta is experiencing lower demand in Japan since priority is being given to reconstruction of the areas devastated by the earthquake earlier this year. Elekta has a strong presence in neurosurgery and software and is well positioned to grow its market share in oncology. Prospects appear favorable for increasing the number of cancer patients receiving radiation therapy (currently only 25-30 percent, as opposed to more than 50 percent in Europe).

The contribution margin for the region was 27 percent (30) during the first six months of the year.

#### Net sales

Net sales	3 months	3 months		6 months	6 months				12 months
	Aug - Oct	Aug - Oct	Change	May - Oct	May - Oct	Change	12 months	Change	May-Apr
SEK M	2011/12	2010/11		2011/12	2010/11		rolling		2010/11
North and South America	672	667	1%	1,247	1,380	-10%	2,685	-7%	2,818
Europe, Middle East and Africa	614	676	-9%	1,106	1,225	-10%	2,676	-5%	2,795
Asia Pacific	650	536	21%	1,011	901	12%	2,401	16%	2,291
Group	1,936	1,879	3%	3,364	3,506	-4%	7,762	0%	7,904

Net sales decreased 4 percent to SEK 3,364 M (3,506). Based on unchanged exchange rates, net sales decreased 2 percent excluding Nucletron.

#### Earnings

Operating result before non-recurring items decreased 24 percent to SEK 344 M (455). The weaker operating profit is mainly related to net sales, which decreased 2 percent excluding Nucletron and based on unchanged exchange rates. The effect from changes in exchange rates was SEK -40 M. Gross margin amounted to 43 percent (45). Operating margin amounted to 14 percent (13).

Non-recurring items comprise transaction costs and restructuring costs related to the acquisition of Nucletron of SEK -47 M (0) and net gain from the divestment of the pathology business of SEK 180 M (0).

Research and development expenditures, before capitalization of development costs, increased to SEK 354 M (315) equal to 11 percent (9) of net sales.

Costs for Elekta's ongoing incentive programs amounted to SEK 5 M (29).

The change in unrealized exchange rate effects from cash flow hedges amounted to SEK -88 M (-6) and is reported in other comprehensive income. Closing balance of unrealized exchange rate effects from cash flow hedges in shareholders' equity was SEK 40 M (128 on April 30, 2011) exclusive of tax.

Net financial items amounted to SEK -62 M (-20). The change over last year is mainly due to the financing of the acquisition of Nucletron.

Income before tax amounted to SEK 415 M (435). Tax expense amounted to SEK 120 M (130) or 29 percent (30). Net income amounted to SEK 295 M (305).

Earnings per share amounted to SEK 3.12 (3.28) before dilution and SEK 3.08 (3.24) after dilution.

Return on shareholders' equity amounted to 28 percent (31) and return on capital employed amounted to 26 percent (33).

#### **Investments and depreciation**

Investments in intangible and tangible fixed assets amounted to SEK 184 M (102). Amortization of intangible assets and depreciation of tangible fixed assets amounted to SEK 131 M (122). Capitalization of development costs and amortization of capitalized development costs amounted to net SEK 79 M (25), of which 64 M (36) relates to the R&D function. Capitalization within the R&D function amounted to SEK 101 M (66) and amortization to SEK 37 M (30).

#### Liquidity and financial position

Cash flow from operating activities was SEK 242 M (204). Cash flow after investments amounted to SEK -2 989 M (-71), including business combinations, business divestment and investment in associate of net SEK -3 171 M (-239). Cash conversion was 43 percent (40). Cash and cash equivalents amounted to SEK 364 M (1,363 on April 30, 2011) and interest-bearing liabilities amounted to SEK 3,332 M (881 on April 30, 2011). Thus, net debt amounted to SEK 2,968 M (net cash 482 on April 30, 2011). Net debt/equity ratio was 0.77 (-0.13 on April 30, 2011).

#### Shares

During the period 342,550 new Series B shares were subscribed through exercise of warrants distributed within the framework of the established option programs. Total number of registered shares on October 31, 2011 was 94,582,219 divided between 3,562,500 Ashares and 91,019,719 B-shares.

#### **Employees**

The average number of employees was 3,226 (2,600). The average number of employees in the Parent Company was 20 (21).

The number of employees on October 31, 2011 totaled 3,342 whereof Nucletron had 569. On April 30, 2011, the number of employees in Elekta totaled 2,760.

#### **Risks and uncertainties**

A weak economic development and high levels public debt might, for some markets, mean less availability of financing for private customers and reduced future health care spending by the governments. Elekta's ability to deliver treatment equipment is to a large extent dependent on customers' readiness to receive the delivery and to pay within the agreed timeframe. This results in a risk of delayed deliveries and corresponding delayed revenue recognition. The Group's credit risks are normally limited since customer operations are, to a large extent, financed either directly or indirectly by public funds. The recent financial debt crisis in Europe is assessed as only having had a marginal impact on market conditions so far.

In its operations Elekta is subject to a number of financial risks primarily related to exchange rate fluctuations. In the short term the effect of currency movements is reduced through forward contracts. Hedging is conducted on the basis of expected net sales over a period of up to 24 months. The scope of the hedging is determined by the Company's assessment of currency risks.

Product safety issues and the regulatory approval processes in various countries constitute a risk since they could delay the ability of introducing products into the countries concerned.

A description of the generic risks and uncertainties in Elekta's business can be found in the Annual Report 2010/11 on page 63 and in note 2.

#### Acquisition of Nucletron

On September 15, 2011, Elekta acquired 100 percent of the shares as well as votes in Nucletron (New Nucletron Company B.V.), with registered office in Veenendaal, the Netherlands. Nucletron is world leading in brachytherapy treatment planning and delivery. The acquisition cost amounted to EUR 373 M. Goodwill and identifiable intangible assets amount to EUR 385 M according to a preliminary purchase price allocation. Elekta has consolidated Nucletron from September 15, 2011. From the date of acquisition Nucletron has contributed with order bookings of SEK 259 M, net sales of SEK 190 M and operating result of SEK 45 M. Transaction costs related to the acquisition have been expensed when incurred and amount to approximately SEK 40 M. Restructuring costs are expected to amount to SEK 130 M of which SEK 10 M have been expensed in the post-acquisition period. Elekta expects the integrated businesses to generate both revenue and cost synergies. Annual cost synergies have been estimated to approximately SEK 75 M and are expected to be realized in fiscal year 2012/13. Synergy effects in fiscal year 2011/12 are expected to be limited.

**Preliminary acquisition information** 

.

. ...

•

Total purchase price37Reduced by fair value of acquired net assets-12Goodwill25Acquired assets and liabilities according to purchase price allocations:Intangible assets13Other non-current assets22Inventories1Receivables4Cash and cash equivalents-3Other liabilities-6Non-controlling interests-12Effect on cash and cash eqvivalents:-37Purchase price settled in cash-37Cash and cash equivalents in acquired operations-37	Purchase price and goodwill:	
Reduced by fair value of acquired net assets-12Goodwill25Acquired assets and liabilities according to purchase price allocations:Intangible assets13Other non-current assets22Inventories1Receivables4Cash and cash equivalents-3Other liabilities-6Non-controlling interests-12Effect on cash and cash equivalents:12Purchase price settled in cash-37Cash and cash equivalents in acquired operations-37	Cash paid	373
Goodwill25Acquired assets and liabilities according to purchase price allocations:Intangible assets13Other non-current assets2Inventories1Receivables4Cash and cash equivalents-3Other liabilities-6Non-controlling interests-7Fair value of acquired net assets12Effect on cash and cash equivalents:-37Purchase price settled in cash-37Cash and cash equivalents in acquired operations-37	Total purchase price	373
Acquired assets and liabilities according to purchase price allocations:Intangible assets13Other non-current assets2Inventories1Receivables4Cash and cash equivalents-3Other liabilities-6Non-controlling interests-6Non-controlling interests-12Effect on cash and cash eqvivalents:12Purchase price settled in cash-37Cash and cash equivalents in acquired operations-37	Reduced by fair value of acquired net assets	-122
Intangible assets13Other non-current assets2Inventories1Receivables4Cash and cash equivalents-3Provisions-3Other liabilities-6Non-controlling interests-6Non-controlling interests-12Effect on cash and cash eqvivalents:-37Purchase price settled in cash-37Cash and cash equivalents in acquired operations-37	Goodwill	251
Other non-current assets2Inventories1Receivables4Cash and cash equivalents-3Provisions-3Other liabilities-6Non-controlling interests-6Non-controlling interests-12Effect on cash and cash eqvivalents:-37Purchase price settled in cash-37Cash and cash equivalents in acquired operations-37	Acquired assets and liabilities according to purchase price allocations:	
Inventories1Receivables4Cash and cash equivalents4Provisions-3Other liabilities-6Non-controlling interests-6Fair value of acquired net assets12Effect on cash and cash eqvivalents:-37Purchase price settled in cash-37Cash and cash equivalents in acquired operations-37	Intangible assets	134
Receivables  4    Cash and cash equivalents  -3    Provisions  -3    Other liabilities  -6    Non-controlling interests  -6    Fair value of acquired net assets  12    Effect on cash and cash eqvivalents:  -37    Purchase price settled in cash  -37    Cash and cash equivalents in acquired operations  -37	Other non-current assets	20
Cash and cash equivalentsProvisionsOther liabilities-6Non-controlling interests-7Fair value of acquired net assets12Effect on cash and cash eqvivalents:Purchase price settled in cash-37Cash and cash equivalents in acquired operations	Inventories	10
Provisions  -3    Other liabilities  -6    Non-controlling interests  -6    Fair value of acquired net assets  12    Effect on cash and cash eqvivalents:  12    Purchase price settled in cash  -37    Cash and cash equivalents in acquired operations  -37	Receivables	48
Other liabilities  -6    Non-controlling interests  -    Fair value of acquired net assets  12    Effect on cash and cash eqvivalents:  -    Purchase price settled in cash  -37    Cash and cash equivalents in acquired operations  -37	Cash and cash equivalents	6
Non-controlling interests  -    Fair value of acquired net assets  12    Effect on cash and cash eqvivalents:  -    Purchase price settled in cash  -37    Cash and cash equivalents in acquired operations  -37	Provisions	-35
Fair value of acquired net assets12Effect on cash and cash eqvivalents:2Purchase price settled in cash-37Cash and cash equivalents in acquired operations-37	Other liabilities	-60
Effect on cash and cash eqvivalents:    Purchase price settled in cash  -37    Cash and cash equivalents in acquired operations	Non-controlling interests	-1
Purchase price settled in cash-37Cash and cash equivalents in acquired operations-37	Fair value of acquired net assets	122
Cash and cash equivalents in acquired operations	Effect on cash and cash eqvivalents:	
	Purchase price settled in cash	-373
Total effect on Group cash and cash equivalents -36	Cash and cash equivalents in acquired operations	6
	Total effect on Group cash and cash equivalents	-367

#### **Divestment of the pathology business**

On September 30, 2011, Elekta divested its Anatomic Pathology Information System business, marketed under the brand name PowerPath<sup>®</sup>. The consideration amounted to USD 30.5 M, through an asset deal on a cash and debt-free basis. The buyer was Sunquest Information Systems, Inc., a US based company providing closely related diagnostic IT solutions. During fiscal year 2010/11 the Pathology Information System generated revenues of approximately SEK 80 M and EBIT of SEK 19 M with 44 employees in the U.S. The capital gain amounted to SEK 180 M before tax based on current exchange rate and is expected to add approximately SEK 1.10 to earnings per share in the fiscal year 2011/12.

#### Other significant events during the period

On May 5, 2011, Elekta strengthened its long term loan financing by entering into a private placement agreement with U.S. institutional investors. The transaction amount was USD 200 million with tenors between seven and twelve years.

On July 8, 2011, Elekta extended its financing through a revolving credit facility of SEK 1,000 M. The tenor is one year with an option to prolong for another year.

#### Significant event after the balance sheet date

On November 8, 2011, Elekta signed a three-year loan agreement of SEK 400 M with AB Svensk Exportkredit, to further strengthen Elekta's funding through diversification and to have a longer maturity profile.

#### **Outlook for fiscal year 2011/12**

For the fiscal year 2011/12, net sales is expected to grow by more than 20 percent in local currency and operating profit in SEK is expected to grow by more than 20 percent. The acquisition of Nucletron is expected to contribute to this increase by approximately 10 percentage points in both net sales and operating profit. Currency is estimated to have a negative effect of about SEK 100 M including hedging effects on earnings for the fiscal year 2011/12.

Stockholm, December 2, 2011

The Board of Directors and CEO declare that the undersigned six-month interim report provides a fair overview of the parent company's and Group's operations, their financial position and performance, and describes material risks and uncertainties facing the parent company and other companies in the Group.

Akbar Seddigh<br/>Chairman of the BoardHans BarellaLuciano CattaniBirgitta Stymne GöranssonSiaou-Sze LienWolfgang ReimLaurent LeksellJan SecherTomas Puusepp<br/>President and CEO

#### Auditors' review report for the interim report

Elekta AB (publ), corporate registration number 556170-4015

#### Introduction

We have reviewed the interim report for Elekta AB (publ) for the period May 1, 2011 to October 31, 2011. The Board of Directors and the President and CEO are responsible for the preparation and presentation of this interim report in accordance with IAS 34 and the Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

#### Scope of the review

We conducted our review in accordance with the Standard on Review Engagements SÖG 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review has a different focus and is substantially less in scope than an audit conducted in accordance with ISA and other generally accepted auditing practices in Sweden. The procedures performed in a review do not enable us to obtain a level of assurance that would make us aware of all significant matters that might be identified in an audit. Therefore, the conclusion expressed based on a review does not give the same level of assurance as a conclusion expressed based on an audit.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim report is not, in all material respects, prepared for the Group in accordance with IAS 34 and the Annual Accounts Act, and for the Parent Company, in accordance with the Annual Accounts Act.

Stockholm December 2, 2011

**Deloitte AB** 

Jan Berntsson Authorized Public Accountant

#### Elekta's six-month interim report conference call

Elekta will host a telephone conference 10.00-11.00 CET on December 2, with President and CEO Tomas Puusepp and CFO Håkan Bergström.

To take part in the conference call, please dial in about 5-10 minutes in advance and use the access code 907053. Swedish dial-in number: +46 (0)8 5052 0110, UK dial-in number: +44 (0)20 7162 0077, US dial-in number: + 1 877 491 0064.

The telephone conference will also be broadcasted over the Internet (listen only). Please use the link http://webeventservices.reg.meeting-stream.com/20111212elekta

#### **Financial information**

Interim report May – January 2011/12 Year-end report May – April 2011/12 March 5, 2012 June 5, 2012

#### For further information, please contact:

Håkan Bergström, CFO, Elekta AB (publ) +46 8 587 25 547, hakan.bergstrom@elekta.com

Stina Thorman, Vice President Corporate Communications, Elekta AB (publ) +46 8 587 25 437, stina.thorman@elekta.com

Johan Andersson Melbi, Investor Relations Manager, Elekta AB (publ) +46 8 587 25 415, johan.anderssonmelbi@elekta.com

#### Elekta AB (publ)

Corporate registration number 556170-4015 Box 7593, SE 103 93 Stockholm, Sweden

### **Accounting principles**

This interim report is prepared, with regard to the Group, according to IAS 34 and the Swedish Annual Accounts Act and, with regard to the Parent Company, according to the Swedish Annual Accounts Act and RFR 2. The accounting principles applied correspond to those presented in the Annual Report 2010/11 with exceptions related to a limited number of revised standards and interpretations which are effective and applied from the fiscal year 2011/12. The changes have been assessed to have no material impact on future financial reports.

Exchange rat	A	/erage rate		<b>Closing rate</b>			
		May - Oct	May - Oct	Change	Oct 31,	Apr 30,	Change
Country	Currency	2011/12	2010/11		2011	2011	
Euroland	1 EUR	9.107	9.445	-4%	9.024	8.911	1%
Great Britain	1 GBP	10.370	11.204	-7%	10.321	10.010	3%
Japan	1 JPY	0.082	0.084	-2%	0.082	0.074	11%
United States	1 USD	6.445	7.339	-12%	6.442	6.005	7%

Regarding foreign group companies, order bookings and income statement are translated at average exchange rates for the reporting period while order backlog and balance sheet are translated at closing exchange rates.

#### CONSOLIDATED INCOME STATEMENT AND STATEMENT OF COMPREHENSIVE INCOME

SK M  3 months  6 m							
income statement    2011/2    2010/1    2010/1    2010/1    2010/1    2010/1      Net sales    1.996    1.079    3.346    3.506    7.762    7.994      Gost of products sold    1.089    1.018    1.018    1.018    1.018    1.018    1.018    1.018    1.018    1.018    1.018    1.018    1.018    1.018    1.018    1.018    1.018    1.012    2.02    7.21    7.949      RAD expenses    1.162    1.417   01    2.22    7.2    7.72	SEK M						
Net sales Cost of products sold    1,995    1,879    3,364    3,506    7,762    7,904      Goss income    847    7,665    1,176    4,227    4,409    4,55    1,390    3,535    3,300    7,24    7,408    8,80 penses    1,177    -147    -247    -7    1,29    200    7,26    7,112    33    0    -2    7    1,1502    7,303    3,00    4,55    1,391    1,502    7,333    3,02    4,477    4,55    1,324    1,502    8,535    3,00    -3    2    -1    1,00    2,2    7,22    1,224    1,502      Result from divested business    1,30    -2    1,22    3,03    1,021    1,031    3,3 <t< td=""><td>Income statement</td><td>U U</td><td>-</td><td></td><td></td><td>0</td><td>, ,</td></t<>	Income statement	U U	-			0	, ,
Cost of products sold    -1,008    -1,014    -1,906    -1,216    -4,227    -4,227      Gross income    947    965    1,550    1,530    3,535    3,667      Selling sepanses    -167    -189    -355    330    -724    -740      Administrative expenses    -167    -187    -280    -276    -7    112    -930      Operating result    100    -    -177    -    -177    -    -177    -    -177    -    -170    -    -    7    -    -    -    7    -    -    7    -    -    -    7    -    -    -    -    -    100    -    -    1.00    -    -    -    -    -    -    -    -    -    -    -    -    -    2    -    -    -    -    -    -    -    -    -    -    -    -    -    -    -			1 879	3 364			
Setting expenses    -26    -27    -19    -482    -409    -477      Administrative expenses    -187    -189    -335    -330    -724    -792      Reb opences    -10    -27    26    -7    112    -93      Operating result before non-recurring items    122    230    344    455    1,91    1,502      Transaction and restructuring costs    -17    -47    -7    -7    -7    -7    -7      Transaction and restructuring costs    -130    -    -180    -    -    -    -    -7    -5    120    -3    2    -1    -1    -2			-				
Administrative expenses  1-187  1-189  -335  3-280  -749    Sable expenses  10  227  26  7  112  93    Operating result before non-recurring items  252  302  344  455  1,391  1,502    Transaction and restructuring costs  -47  -  -47  -  -  100  -  -  100  -  -  100  -  -  100  -  -  100  -  -  100  -  -  100  -  -  100  -  -  100  -  -  100  -  -  101  -2  7  -53  102  113  3  30  0  -2  2  235  1021  1,031  -  -  101  -46  -423  -433  -433  -  -  -  -  -740  -54  -151  -22  275  305  1,021  1,031  -  -  -  -  -  -  -  -  -  -  -  -  -	Gross income	847	865	1,458	1,590	3,535	3,667
Administrative exponses  1.167  1.169  3.355  3.80  -749    Sofd expenses  1.167  1.477  2.16  7  1.12  93    Operating result before non-recurring items  252  302  3.44  455  1.391  1.502    Transaction and restructuring costs  -47  -  -447  -  -  100  -  100  -  100  -  100  -  100  -  100  -  100  -  100  -  100  -  100  -  2  1.522  1.524  1.502    Result from participations in associates  -3  3  0  -3  2  2  1.524  1.502    Interest expenses and similar items  -54  1.55  -22  2.26  1.021  1.031    Incerned tax  350  228  2415  3455  1.444  1.464    Income tax  350  2202  233  305  1.021  1.031    Net income attributable to:  -  -  -  -  0  2  0 <td>Selling expenses</td> <td>-266</td> <td>-254</td> <td>-494</td> <td>-482</td> <td>-969</td> <td>-957</td>	Selling expenses	-266	-254	-494	-482	-969	-957
Exchange rate differences    10    27    26    7    112    93      Operating result before non-recurring items    252    302    344    455    1,391    1,502      Transaction and restructuring costs    -47    -    -47    -    -180    -    -    180    -    -    180    -    -    180    -    -    180    -    -    180    -    -    180    -    -    180    -    -    180    -    180    -    -    180    -    -    180    -    -    180    -    -    180    -    -    190    -    -    180    -    -    190    130    -    305    1012    1031    -    180    -    -    -    -    -    -    -    -    -    -    100    100    100    100    -    100    -    -    -    -    -    <	0	-187	-189	-355	-380	-724	-749
Operating result before non-recurring items    252    302    344    455    1,391    1,502      Transation and restructing costs    -47    -    -47    -    -47    -    -47    -    -47    -    -47    - </td <td>R&amp;D expenses</td> <td>-152</td> <td>-147</td> <td>-291</td> <td>-280</td> <td>-563</td> <td>-552</td>	R&D expenses	-152	-147	-291	-280	-563	-552
Transaction and restructuring costs  4-7  -  4-7  -  4-7  -  4-7  -  100  -    Operating result  385  302  477  455  1,522  -  1,502    Result from participations in associates  13  33  3  0  13  33  26    Interest income  12  5  20  13  33  26    Interest income  10  -1  10  -2  7  -5    Income before tax  350  288  415  435  1,444  1,464    Income taxes  -101  -86  -120  -130  -423  -433    Net income attributable to:  -  -  -  -  0  2  0  2  0  2  0  2  0  2  0  2  0  2  0  2  0  2  0  2  0  2  0  2  0  2  0  2  0  2  0  2  0  2  0  2  0	Exchange rate differences	10	27	26	7	112	93
Net gain from divested business    180    —    180    —    180    —      Operating result    385    302    477    455    1,524    1,502      Result from participations in associates    -3    -3    0    -3    2    -1      Interest income    12    5    20    13    33    26      Interest expenses and similar items    -54    -15    -92    28    -122    -75      Income block tax    350    288    415    435    1,444    1,464      Income tarbibutable to:    -    -    -    -100    -2    7    -0    2    0    2    0    2    0    2    0    2    0    2    0    2    0    2    0    2    0    2    0    2    0    2    0    2    0    2    0    2    0    2    0    2    0    2    0    2    0    0 <td>Operating result before non-recurring items</td> <td>252</td> <td>302</td> <td>344</td> <td>455</td> <td>1,391</td> <td>1,502</td>	Operating result before non-recurring items	252	302	344	455	1,391	1,502
Operating result    385    302    477    455    1,524    1,502      Result from participations in associates    13    3    0    -3    2    -1      Interest income    12    5    20    13    33    26      Exchange rate differences    10    -1    10    -2    7    -5      Income before tax    350    288    415    435    1,444    1,464      Income taxes    -101    -86    -120    -130    -423    -433      Net income    249    202    295    305    1,021    1,031      Net income attributable to:    -    -    -    0    2    0    2    0      Earnings per share before dilution, SEK    2.62    2.17    3.12    3.28    10.88    11.04      Earnings per share after dilution, SEK    2.62    2.17    3.12    3.28    10.81    11.01      Statement of comprehensive income    -    -    -    -	0		_		—		_
Result from participations in associates  -3  -3  0  -3  2  -1    Interest income  12  5  20  13  33  26    Exchange rate differences  10  -1  10  -22  7  -55    Income before tax  350  288  415  435  1,444  1,464    Income taxes  -101  -46  -120  -130  -423  -433    Net income attributable to:  -  -  -101  -46  -120  0  2  0  0  2  0  0  2  0  0  2  0  0  2  0  0  2  0  0  1031  0  2  0	Net gain from divested business		_				
Interest expenses and similar items  12  5  20  13  33  26    Exchange rate differences  10  -1  10  -2  7  -5    Income before tax  350  288  415  435  1,444  1,464    Income taxes  -101  -86  -120  -130  -423  -433    Net income taxes  -101  -86  -120  -130  -423  -433    Net income taxes  -101  -86  -120  -130  -423  -433    Net income attributable to:  Parent Company shareholders  246  202  293  305  1019  1031    Non-controlling interests  3  0  2  0  2  0    Earnings per share before dilution, SEK  2.58  2.51  3.08  3.24  10.075  1091    Statement of comprehensive income:  Revaluation of cash flow hedges  -20  -2  -88  -6  -20  62    Translation differences from foreign operations  -30  -100  96  -110  -33  -3  -9	Operating result	385	302	477	455	1,524	1,502
Interest expenses and similar items  -54  -15  -92  2.8  -122  -7.2    Exchange rate differences  10  -1  10  -2  7  -55    Income before tax  350  2.88  415  435  1,444  1,464    Income taxes  -101  -86  -120  -130  -423  -433    Net income  249  202  295  305  1,019  1,031    Net income attributable to:							
Exchange rate differences    10    -1    10    -2    7    -5      Income before tax    350    288    415    433    1,444    1,464      Income taxes    -101    -86    -120    -130    -423    -433      Net income    249    202    295    305    1,021    1,031      Net income attributable to:    Parent Company shareholders    246    202    293    305    1,019    1031      Non-controlling interests    3    0    2    0    2    0      Earnings per share before dilution, SEK    2.62    2.17    3.12    3.28    10.48    11.04      Earnings per share after dilution, SEK    2.62    2.17    3.12    3.28    10.81    11.04      Earnings per share after dilution, SEK    2.62    2.17    3.12    3.28    10.31      Statement of comprehensive income:    2.00    2.29    3.05    1.021    1.031      Hedge of net investment    0    -3    3							
Income before tax    330    288    415    435    1,444    1,464      Income taxes    -101    -86    -120    -130    -423    -433      Net income    249    202    295    305    1,021    1,031      Net income attributable to:    -    -    -    -    -    -    -    -    -    -    103    -    0    2    0    -    2    0    -    -    0    2    0    0    2    0    0    2    0    0    2    0    0    2    0    0    2    0    0    2    0    0    2    0    0    0    0    0    0    0    0    0    0    0    0    0    0    100    96    1021    1031    0    1031    0    1031    1031    1031    1031    1031    1031    1031    1031    1031    1031	•						
Income taxes    -101    -86    -120    -130    -423    433      Net income    249    202    295    305    1,021    1,031      Net income attributable to:    246    202    293    305    1019    1031      Non-controlling interests    3    0    2    0    2    0      Earnings per share before dilution, SEK    2.62    2.17    3.12    3.28    10.08    11.04      Earnings per share before dilution, SEK    2.52    2.15    3.08    3.24    10.75    10.91      Statement of comprehensive income    2    2    2    3.05    1.021    1.031      Other comprehensive income:    2    2    2    3.05    1.021    1.031      Other comprehensive income    2    3.05    1.021    1.031      Outre other beriod    -43    -100    36    -102    3.3    -3    -3    -9      Income at relating to components of other    0    -3    3    -116 <td>¥</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	¥						
Net income    249    202    295    305    1,021    1,031      Net income attributable to:    Parent Company shareholders    246    202    293    305    1019    1031      Non-controlling interests    3    0    2    0    2    0      Earnings per share before dilution, SEK    2.62    2.17    3.12    3.28    10.88    11.04      Earnings per share before dilution, SEK    2.58    2.15    3.06    3.24    10.75    10.91      Statement of comprehensive income:    249    202    295    305    1.021    1.031      Revaluation of cash flow hedges    -20    -2    -88    -6    -20    62      Translation differences from foreig operations    -30    -100    96    -109    -117    -322      Income tax relating to components of other    0    -3    3    -3    -9      comprehensive income for the period    -45    -104    34    -116    -133    -283      Comprehensive income attributab						-	
Net income attributable to: Parent Company shareholders    246    202    293    305    1 019    1 031      Non-controlling interests    3    0    2    0							
Parent Company shareholders  246  202  293  305  1 019  1 031    Non-controlling interests  3  0  2  0  2  0    Earnings per share before dilution, SEK  2.62  2.17  3.12  3.28  10.088  11.04    Earnings per share after dilution, SEK  2.58  2.15  3.08  3.24  10.75  1091    Statement of comprehensive income  249  202  2.95  305  1 021  1 031    Other comprehensive income:						.,	.,
Non-controlling interests    3    0    2    0    2    0      Earnings per share after dilution, SEK    2.62    2.17    3.12    3.28    10.88    11.04      Earnings per share after dilution, SEK    2.58    2.15    3.08    3.24    10.75    10.91      Statement of comprehensive income    249    2.02    2.95    3.05    1.021    1.031      Other comprehensive income:    Revaluation of cash flow hedges    -0    -2    -6    -20    62      Translation differences from foreign operations    -30    -100    96    -109    -117    -322      Income tax relating to components of other    0    -3    3    -3    -9      Income tax relating to components of other    0    -34    -116    -133    -283      Comprehensive income for the period    -45    -104    34    -116    -133    -283      Comprehensive income attributable to:    Parent Company shareholders    201    99    327    190    885    748		246	202	293	305	1 019	1 031
Earnings per share after dilution, SEK    2.58    2.15    3.08    3.24    10.75    10.91      Statement of comprehensive income    249    202    295    305    1 021    1 031      Other comprehensive income:    Revaluation of cash flow hedges    -20    -2    -88    -6    -70    62      Translation differences from foreign operations    -30    -100    96    -103    -117    -322      Hedge of net investment    0    -3    3    -3    -3    -9      Income tax relating to components of other    -0    -3    -104    34    -116    -133    -283      Comprehensive income for the period    -45    -104    34    -116    -133    -283      Comprehensive income attributable to:							0
Earnings per share after dilution, SEK    2.58    2.15    3.08    3.24    10.75    10.91      Statement of comprehensive income    249    202    295    305    1 021    1 031      Other comprehensive income:    Revaluation of cash flow hedges    -20    -2    -88    -6    -70    62      Translation differences from foreign operations    -30    -100    96    -103    -117    -322      Hedge of net investment    0    -3    3    -3    -3    -9      Income tax relating to components of other    -0    -3    -104    34    -116    -133    -283      Comprehensive income for the period    -45    -104    34    -116    -133    -283      Comprehensive income attributable to:		2.62	2.47	2.42	2.20	10.00	
Statement of comprehensive income    249    202    295    305    1 021    1 031      Other comprehensive income:    Revaluation of cash flow hedges    -20    -2    -88    -6    -20    62      Translation differences from foreign operations    -30    -100    96    -109    -117    -322      Income tax relating to components of other    0    -3    3    -3    -3    -9      Income tax relating to components of other    0    -3    3    -116    -1133    -283      Comprehensive income for the period    -45    -104    34    -116    -133    -283      Comprehensive income for the period    -45    -104    34    -116    -133    -283      Comprehensive income attributable to:    Parent Company shareholders    201    99    327    190    885    748      Non-controlling interests    3    -1    2    -1    3    0      SEK M    -    -    -    -    -    -    -							
Net income    249    202    295    305    1 021    1 031      Other comprehensive income:    Revaluation of cash flow hedges    -20    -2    -88    -6    -20    62      Translation differences from foreign operations    -30    -100    96    -109    -117    -322      Hedge of net investment    0    -3    3    -3    -9    income tax relating to components of other      comprehensive income    5    1    23    2    7    -144      Other comprehensive income for the period    -45    -104    34    -116    -133    -283      Comprehensive income for the period    -45    -104    34    -116    -133    -283      Comprehensive income attributable to:    Parent Company shareholders    201    99    327    190    885    748      Non-controlling interests    3    -1    2    -1    3    0      Geperating cash flow    153    194    128    259    1,049    1,180	Latinings per share after unution, SEK	2.30	2.15	5.00	5.24	10.75	10.91
Other comprehensive income:    -20    -22    -88    -6    -20    62      Translation differences from foreign operations    -30    -100    96    -109    -117    -322      Hedge of net investment    0    -3    3    -3    -3    -9      Income tax relating to components of other    0    -3    3    -3    -3    -9      Comprehensive income    5    1    23    2    7    -14      Other comprehensive income for the period    -45    -104    34    -116    -133    -283      Comprehensive income for the period    -45    -104    34    -116    -133    -283      Comprehensive income attributable to:    -    -    -9    327    190    885    748      Non-controlling interests    3    -1    2    -1    3    0      CASH FLOW    -    -    -    -    -    -    -    -    -    -    -    10    14	Statement of comprehensive income						
Revaluation of cash flow hedges  -20  -2  -88  -6  -20  62    Translation differences from foreign operations  -30  -100  96  -109  -117  -322    Hedge of net investment  0  -3  3  -3  -3  -9    Income tax relating to components of other  0  -3  3  -16  -117  -322    Comprehensive income for the period  -45  -104  34  -116  -133  -283    Comprehensive income for the period  -45  -104  34  -116  -133  -283    Comprehensive income attributable to:  99  327  190  885  748    Non-controlling interests  3  -1  2  -1  3  0    CASH FLOW	Net income	249	202	295	305	1 021	1 031
Translation differences from foreign operations  -30  -100  96  -109  -117  -322    Hedge of net investment  0  -3  3  -3  -3  -9    Income tax relating to components of other  5  1  23  2  7  -144    Other comprehensive income for the period  -45  -104  34  -116  -133  -283    Comprehensive income for the period  204  98  329  189  888  748    Comprehensive income attributable to:  99  327  190  885  748    Non-controlling interests  201  99  327  190  885  748    Non-controlling interests  3  -1  2  -1  3  0    CASH FLOW  5  .104  114  -55  .171  .340    Change in working capital  -70  40  114  -55  .171  .340    Cash flow from operating activities  .3,139  1  .3,171  -239  .3,191  .259  .3,191  .259    Other investing activ	Other comprehensive income:						
Hedge of net investment  0  -3  3  -3  -3  -9    Income tax relating to components of other  5  1  23  2  7  -14    Other comprehensive income for the period  -45  -104  34  -116  -133  -283    Comprehensive income for the period  204  98  329  189  888  748    Comprehensive income for the period  204  99  327  190  885  748    Comprehensive income attributable to:  Parent Company shareholders  201  99  327  190  885  748    Non-controlling interests  3  -1  2  -1  3  0    CASH FLOW  EK M  153  194  128  259  1,049  1,180    Change in working capital  -70  40  114  -55  -171  -340    Cash flow from operating activities  83  234  242  204  878  840    Business combinations and investments in associates  -3,139  1  -3,171  -239  -3,191  -259 <td>0</td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td>	0				-		
Income tax relating to components of other comprehensive income    5    1    23    2    7    -14      Other comprehensive income for the period    -45    -104    34    -116    -133    -283      Comprehensive income for the period    204    98    329    189    888    748      Comprehensive income attributable to: Parent Company shareholders    201    99    327    190    885    748      Non-controlling interests    3    -1    2    -1    3    0      CASH FLOW    5    194    128    259    1,049    1,180      Change in working capital    -70    40    114    -55    -171    -340      Cash flow from operating activities    83    234    242    204    878    840      Business combinations and investments in associates    -3,139    1    -3,171    -239    -3,191    -259      Other investing activities    -3,097    214    -2,989    -71    -2,427    491      Cash flow from i	0 1						
comprehensive income    5    1    23    2    7    -14      Other comprehensive income for the period    -45    -104    34    -116    -133    -283      Comprehensive income for the period    204    98    329    189    888    748      Comprehensive income attributable to:    Parent Company shareholders    201    99    327    190    885    748      Non-controlling interests    3    -1    2    -1    3    0      CASH FLOW    153    194    128    259    1,049    1,180      Change in working capital    -70    40    114    -55    -171    -340      Cash flow from operating activities    83    234    242    204    878    840      Business combinations and investments in associates    -3,139    1    -3,171    -239    -3.191    -259      Other investing activities    -3,180    -20    -3,231    -275    -3,305    -349      Cash flow from investing activities <td></td> <td>0</td> <td>-5</td> <td>3</td> <td>- 3</td> <td>-3</td> <td>-9</td>		0	-5	3	- 3	-3	-9
Comprehensive income for the period20498329189888748Comprehensive income attributable to: Parent Company shareholders20199327190885748Non-controlling interests20199327190885748CASH FLOW3-12-130CASH FLOWSEK MOperating cash flow Change in working capital1531941282591,0491,180Cash flow from operating activities Other investing activities83234242204878840Business combinations and investments in associates Other investing activities-3,1391-3,171-239-3,191-259Cash flow from investing activities-3,180-20-3,231-275-3,305-349Cash flow from investments-3,097214-2,989-71-2,427491Cash flow from financing activities579-2391,963-2251,961-227Cash flow for the period-2,518-25-1,026-296-466264Exchange rate differences66-1127-10-37-74		5	1	23	2	7	-14
Comprehensive income attributable to:  Parent Company shareholders  201  99  327  190  885  748    Non-controlling interests  3  -1  2  -1  3  0    CASH FLOW  -1  -1  3  0    SEK M  -1  -1  3  0    Operating cash flow  153  194  128  259  1,049  1,180    Change in working capital  -70  40  114  -55  -171  -340    Cash flow from operating activities  83  234  242  204  878  840    Business combinations and investments in associates  -3,139  1  -3,171  -239  -3,191  -259    Other investing activities  -3,180  -20  -3,231  -275  -3,305  -349    Cash flow from investing activities  -3,097  214  -2,989  -71  -2,427  491    Cash flow from financing activities  579  -239  1,963  -225  1,961  -227    Cash flow for the period  -2,518  -25  -1,026 <td>Other comprehensive income for the period</td> <td>-45</td> <td>-104</td> <td>34</td> <td>- 116</td> <td>-133</td> <td>-283</td>	Other comprehensive income for the period	-45	-104	34	- 116	-133	-283
Comprehensive income attributable to:  Parent Company shareholders  201  99  327  190  885  748    Non-controlling interests  3  -1  2  -1  3  0    CASH FLOW  -1  -1  3  0    SEK M  -1  -1  3  0    Operating cash flow  153  194  128  259  1,049  1,180    Change in working capital  -70  40  114  -55  -171  -340    Cash flow from operating activities  83  234  242  204  878  840    Business combinations and investments in associates  -3,139  1  -3,171  -239  -3,191  -259    Other investing activities  -3,180  -20  -3,231  -275  -3,305  -349    Cash flow from investing activities  -3,097  214  -2,989  -71  -2,427  491    Cash flow from financing activities  579  -239  1,963  -225  1,961  -227    Cash flow for the period  -2,518  -25  -1,026 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
Parent Company shareholders  201  99  327  190  885  748    Non-controlling interests  3  -1  2  -1  3  0    CASH FLOW  -1  -1  3  0  -1  3  0    SEK M  -1  -1  -1  3  0  -1  -1  3  0    Operating cash flow  153  194  128  259  1,049  1,180    Change in working capital  -70  40  114  -55  -171  -340    Cash flow from operating activities  83  234  242  204  878  840    Business combinations and investments in associates  -3,139  1  -3,171  -239  -3.191  -259    Other investing activities  -3,180  -20  -3,231  -275  -3,305  -349    Cash flow from investing activities  -3,097  214  -2,989  -71  -2,427  491    Cash flow from financing activities  579  -239  1,963  -225  1,961  -227    Cas	Comprehensive income for the period	204	98	329	189	888	748
Non-controlling interests    3    -1    2    -1    3    0      CASH FLOW    SEK M							
CASH FLOW  SEK M    Operating cash flow  153  194  128  259  1,049  1,180    Change in working capital  -70  40  114  -55  -171  -340    Cash flow from operating activities  83  234  242  204  878  840    Business combinations and investments in associates  -3,139  1  -3,171  -239  -3.191  -259    Other investing activities  -41  -21  -60  -36  -114  -90    Cash flow from investing activities  -3,180  -20  -3,231  -275  -3,305  -349    Cash flow after investments  -3,097  214  -2,989  -71  -2,427  491    Cash flow from financing activities  579  -239  1,963  -225  1,961  -227    Cash flow for the period  -2,518  -25  -1,026  -296  -466  264    Exchange rate differences  66  -11  27  -10  -37  -74	• •						
SEK M  Operating cash flow  153  194  128  259  1,049  1,180    Change in working capital  -70  40  114  -55  -171  -340    Cash flow from operating activities  83  234  242  204  878  840    Business combinations and investments in associates  -3,139  1  -3,171  -239  -3.191  -259    Other investing activities  -41  -21  -60  -36  -114  -90    Cash flow from investing activities  -3,180  -20  -3,231  -275  -3,305  -349    Cash flow from investing activities  -3,097  214  -2,989  -71  -2,427  491    Cash flow from financing activities  579  -239  1,963  -225  1,961  -227    Cash flow for the period  -2,518  -25  -1,026  -296  -466  264    Exchange rate differences  66  -11  27  -10  -37  -74	Non-controlling interests	c	- 1	2	- 1	2	0
SEK M  Operating cash flow  153  194  128  259  1,049  1,180    Change in working capital  -70  40  114  -55  -171  -340    Cash flow from operating activities  83  234  242  204  878  840    Business combinations and investments in associates  -3,139  1  -3,171  -239  -3.191  -259    Other investing activities  -41  -21  -60  -36  -114  -90    Cash flow from investing activities  -3,180  -20  -3,231  -275  -3,305  -349    Cash flow from investing activities  -3,097  214  -2,989  -71  -2,427  491    Cash flow from financing activities  579  -239  1,963  -225  1,961  -227    Cash flow for the period  -2,518  -25  -1,026  -296  -466  264    Exchange rate differences  66  -11  27  -10  -37  -74							
Operating cash flow Change in working capital  153  194  128  259  1,049  1,180    Cash flow from operating activities Business combinations and investments in associates Other investing activities  83  234  242  204  878  840    Cash flow from operating activities  -3,139  1  -3,171  -239  -3.191  -259    Other investing activities  -41  -21  -60  -36  -114  -90    Cash flow from investing activities  -3,180  -20  -3,231  -275  -3,305  -349    Cash flow from financing activities  -3,097  214  -2,989  -71  -2,427  491    Cash flow from financing activities  579  -239  1,963  -225  1,961  -227    Cash flow for the period  -2,518  -25  -1,026  -296  -466  264    Exchange rate differences  66  -11  27  -10  -37  -74	CASH FLOW						
Change in working capital  -70  40  114  -55  -171  -340    Cash flow from operating activities  83  234  242  204  878  840    Business combinations and investments in associates  -3,139  1  -3,171  -239  -3,191  -259    Other investing activities  -41  -21  -60  -36  -114  -90    Cash flow from investing activities  -3,180  -20  -3,231  -275  -3,305  -349    Cash flow from investing activities  -3,097  214  -2,989  -71  -2,427  491    Cash flow from financing activities  579  -239  1,963  -225  1,961  -227    Cash flow for the period  -2,518  -25  -1,026  -296  -466  264    Exchange rate differences  66  -11  27  -10  -37  -74	SEK M						
Cash flow from operating activities  83  234  242  204  878  840    Business combinations and investments in associates  -3,139  1  -3,171  -239  -3.191  -259    Other investing activities  -41  -21  -60  -36  -114  -90    Cash flow from investing activities  -3,180  -20  -3,231  -275  -3,305  -349    Cash flow after investments  -3,097  214  -2,989  -71  -2,427  491    Cash flow from financing activities  579  -239  1,963  -225  1,961  -227    Cash flow for the period  -2,518  -25  -1,026  -296  -466  264    Exchange rate differences  66  -11  27  -10  -37  -74			-			,	,
Business combinations and investments in associates  -3,139  1  -3,171  -239  -3.191  -259    Other investing activities  -41  -21  -60  -36  -114  -90    Cash flow from investing activities  -3,180  -20  -3,231  -275  -3,305  -349    Cash flow after investments  -3,097  214  -2,989  -71  -2,427  491    Cash flow from financing activities  579  -239  1,963  -225  1,961  -227    Cash flow for the period  -2,518  -25  -1,026  -296  -466  264    Exchange rate differences  66  -11  27  -10  -37  -74	Change in working capital	-70	40	114	-55	-171	-340
Other investing activities   41   21    -60   36   114   90      Cash flow from investing activities   3,180   20   3,231   275   3,305   349      Cash flow after investments   3,097    214   2,989    -71   2,427    491      Cash flow from financing activities    579   239    1,963   225    1,961   227      Cash flow for the period   2,518   25    -1,026   296    -466    264      Exchange rate differences    66   11    27    -10    -37    -74							
Cash flow from investing activities  -3,180  -20  -3,231  -275  -3,305  -349    Cash flow after investments  -3,097  214  -2,989  -71  -2,427  491    Cash flow from financing activities  579  -239  1,963  -225  1,961  -227    Cash flow for the period  -2,518  -25  -1,026  -296  -466  264    Exchange rate differences  66  -11  27  -10  -37  -74				-			
Cash flow after investments  -3,097  214  -2,989  -71  -2,427  491    Cash flow from financing activities  579  -239  1,963  -225  1,961  -227    Cash flow for the period  -2,518  -25  -1,026  -296  -466  264    Exchange rate differences  66  -11  27  -10  -37  -74	¥						
Cash flow from financing activities  579  -239  1,963  -225  1,961  -227    Cash flow for the period  -2,518  -25  -1,026  -296  -466  264    Exchange rate differences  66  -11  27  -10  -37  -74	-						
Cash flow for the period    -2,518    -25    -1,026    -296    -466    264      Exchange rate differences    66    -11    27    -10    -37    -74							
Exchange rate differences 66 -11 27 -10 -37 -74							
change in cash and cash equivalents for the period <u>-2,452</u> -36 <u>-999</u> -306 -503 190							
	Change in cash and cash equivalents for the period	-2,452	-36	-999	-306	-503	190

#### **CONSOLIDATED BALANCE SHEET**

SEK M	0ct 31,	Oct 31,	Apr 30,
	2011	2010	2011
Non-current assets			
Intangible assets	6,304	2,885	2,692
Tangible fixed assets	387	240	236
Financial assets	89	62	67
Deferred tax assets	257	162	206
Total non-current assets	7,037	3,349	3,201
Current assets			
Inventories	763	605	540
Accounts receivable	2,162	2,026	2,273
Other current receivables	1,638	1,328 867	1,585
Cash and cash equivalents	364		1,363
Total current assets	4,927	4,826	5,761
Total assets	11,964	8,175	8,962
Elekta's owners' equity	3,819	3,240	3,832
Non-controlling interests	13	0	1
Total equity	3,832	3,240	3,833
Non-current liabilities			
Long-term interest-bearing liabilities	2,124	894	782
Deferred tax liabilities	576	226	300
Other long-term liabilities	141	102	119
Total non-current liabilities	2,841	1,222	1,201
Current liabilities			
Short-term interest-bearing liabilities	1,208	88	99
Accounts payable	550	413	544
Advances from customers	1,106	1,280	1,113
Other current liabilities	2,427	1,932	2,172
Total current liabilities	5,291	3,713	3,928
Total equity and liabilities	11,964	8,175	8,962
Assets pledged	3	4	3
	-		

#### **CHANGES IN EQUITY**

SEK M	0ct 31,	<b>O</b> ct 31,	Apr 30,
	2011	2010	2011
Attributable to Elekta's owners			
Opening balance	3,832	3,243	3,243
Comprehensive income for the period	327	190	748
Incentive programs including deferred tax	-3	21	41
Exercise of warrants	39	166	180
Repurchase of own shares	_	-100	-100
Dividend	-376	-280	-280
Total	3,819	3,240	3,832
Attributable to non-controlling interests			
Opening balance	1	1	1
Business combination	10	_	_
Comprehensive income for the period	2	-1	0
Total	13	0	1
Closing balance	3,832	3,240	3,833

KEY FIGURES	12 months May - Apr	6 months May - Oct	6 months May - Oct				
	2006/07	2007/08	2008/09	2009/10	2010/11	2010/11	2011/12
Order bookings, SEK M	5,102	5,882	7,656	8,757	9,061	4,127	4,402
Net sales, SEK M	4,525	5,081	6,689	7,392	7,904	3,506	3,364
Operating result, SEK M	509	650	830	1,232	1,502	455	477
Operating margin	11%	13%	12%	17%	19%	13%	14%
Profit margin	11%	12%	12%	16%	19%	12%	12%
Shareholders' equity, SEK M	1,863	1,813	2,555	3,244	3,833	3,240	3,832
Capital employed, SEK M	2,850	3,262	4,182	4,283	4,714	4,222	7,164
Equity/assets ratio	35%	29%	32%	38%	43%	40%	32%
Net debt/equity ratio	0.27	0.58	0.31	-0.04	-0.13	0.04	0.77
Return on shareholders' equity	19%	23%	27%	30%	30%	31%	28%
Return on capital employed	20%	24%	24%	30%	35%	33%	26%

DATA PER SHARE	12 months	6 months	6 months				
	May - Apr	May - Oct	May - Oct				
	2006/07	2007/08	2008/09	2009/10	2010/11	2010/11	2011/12
Earnings per share							
before dilution, SEK	3.72	4.46	6.00	9.09	11.04	3.28	3.12
after dilution, SEK	3.70	4.44	6.00	9.01	10.91	3.24	3.08
Cash flow per share							
before dilution, SEK	-1.14	-3.04	6.30	10.50	5.25	-0.76	-31.85
after dilution, SEK	-1.14	-3.03	6.30	10.41	5.19	-0.75	-31.49
Shareholders' equity per share							
before dilution, SEK	19.96	19.70	27.67	34.95	40.89	34.61	40.59
after dilution, SEK	20.46	20.03	27.67	37.50	42.44	36.44	41.85
Average number of shares							
before dilution, 000s	93,698	92,199	92,029	92,208	93,341	93,108	93,865
after dilution, 000s	94,249	92,479	92,029	92,945	94,507	94,217	94,946
Number of shares at closing							
before dilution, 000s	93,036	91,570	92,125	92,795	93,738	<sup>*)</sup> 93,607 <sup>*)</sup>	94,080 <sup>*)</sup>
after dilution, 000s	94,072	92,245	92,125	95,895	95,905	95,873	95,891

Dilution 2006/07 – 2007/08 refers to warrants program 2004/2008. Dilution 2009/10 - 2011/12 refers to warrants programs 2007/2012 and 2008/2012 and share program 2009/2012 and 2010/2013.

\*) Number of registered shares at closing exluding treasury shares (502,000 shares).

Data per quarter	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2
SEK M	2009/10	2009/10	2009/10	2009/10	2010/11	2010/11	2010/11	2010/11	2011/12	2011/12
Order bookings	1,658	2,150	1,897	3,052	1,889	2,238	1,914	3,020	1,700	2,702
Net sales	1,440	1,691	1,704	2,557	1,627	1,879	1,822	2,576	1,428	1,936
Operating profit Cash flow from	89	232	232	679	153	302	296	751	92	385
operating activities	-138	288	439	467	-30	234	256	380	159	83

Order bookings growth based on unchanged exchange rates	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2
SEK M	2009/10	2009/10	2009/10	2009/10	2010/11	2010/11	2010/11	2010/11	2011/12	2011/12
North and South America	8%	5%	-11%	14%	0%	9%	79%	-14%	9%	8% **)
Europe, Middle East and Africa	34%	57%	33%	-9%	41%	-16%	-25%	35%	-24%	31% **)
Asia Pacific	14%	6%	57%	0%	16%	42%	-5%	25%	38%	6% **)
Group	19%	22%	20%	3%	19%	7%	7%	9%	2%	14% **)

\*\*) excluding Nucletron

#### **Segment reporting**

Elekta applies geographical segmentation. Order bookings, net sales and contribution margin for respective region are reported to Elekta's CFO and CEO (chief operating decision maker). In the regions' operating expenses cost of products sold and expenses are directly attributable to the respective region reported. Global costs for R&D, marketing, management of product supply centers and Parent Company are not allocated per region. Currency exposure is concentrated to product supply centers. The majority of exchange differences in operations are reported in global costs.

#### Segment reporting May-Oct 2011/12 North and Asia Pacific Europe, Africa Group total % of SEK M South America and Middle East net sales 1,011 3,364 Net sales 1,247 1,106 Operating expenses -862 -779 -740 -2.381 71% **Contribution margin** 385 327 271 983 29% Contribution margin, % 31% 30% 27% Non-recurring items 133 **Global costs** -639 19% 477 14% **Operating result** Net financial items -62 Income before tax 415 Mav-Oct 2010/11 North and Europe, Africa Asia Pacific Group total % of and Middle East SEK M South America net sales Net sales 1,380 1,225 901 3,506 **Operating expenses** -906 -878 -633 69% -2,417 **Contribution margin** 474 347 268 1,089 31% 28% 34% 30% Contribution margin, % Non-recurring items Global costs -634 18% **Operating result** 13% 455 Net financial items -20 **Income before tax** 435 May-Apr 2010/11 North and Europe, Africa Asia Pacific Group total % of SEK M and Middle East net <u>sales</u> South America 2,291 Net sales 2,818 2,795 7.904 -1,864 -1,884 67% **Operating expenses** -1.549 5.297 **Contribution margin** 954 911 742 2,607 33% 32% Contribution margin, % 34% 33% Non-recurring items **Global costs** -1,105 14% **Operating result** 1,502 19% Net financial items -38 Income before tax 1,464 Rolling 12 months Nov-Oct 2010/11 Asia Pacific North and Europe, Africa Group total % of SEK M South America and Middle East net sales 2,401 Net sales 2.685 2.676 7.762 **Operating expenses** -1,820 -1,785 68% -1.656 -5.261**Contribution margin** 865 891 745 2,501 32% Contribution margin, % 32% 33% 31% Non-recurring items 133 **Global costs** -1,110 14%

Elekta's operations are characterized by significant quarterly variations in delivery volumes and product mix, which have a direct impact on net sales and profits. This is accentuated when the operation is split into segments as is the impact of currency fluctuations between the years.

**Operating result** Net financial items

Income before tax

20%

1,524

1,444

-80

# **PARENT COMPANY**

## **INCOME STATEMENT AND STATEMENT OF COMPREHENSIVE INCOME**

	May - Oct	May - Oct
SEK M	2011/12	2010/11
Operating expenses	-62	-63
Financial items	-33	19
Income after financial items	-95	-44
Taxes	25	20
Net income	-70	-24
Statement of comprehensive income		
Net income	-70	-24
Other comprehensive income	-2	-2
Total comprehensive income	-72	-26
BALANCE SHEET		
	<b>0</b> ct 31,	Apr 30,
SEK M	2011	2011
	2011	2011
Non-current assets Shares in subsidiaries	1,761	1 720
Receivables from subsidiaries	2,643	1,729
Other financial assets	43	119
Deferred tax assets	42	115
Total non-current assets	4,489	1,865
Current assets	,	,
Receivables from subsidaries	1,738	1,023
Other current receivables	74	43
Cash and cash equivalents	3	1,006
Total current assets	1,815	2,072
Total assets	6,304	3,937
Shareholders' equity	1,471	1,876
Untaxed reserves	30	30
	50	50
Non-current liabilities Long-term interest-bearing liabilities	2 122	781
Long-term liabilities to Group companies	2,132 91	36
Long-term provisions	23	22
Total non-current liabilities	2,246	839
Current liabilities	•	
Short-term liabilities to Group companies	1,319	1,155
Accounts payable	1,515	3
Other current liabilities	1,221	34
Total current liabilities	2,557	1,192
Total shareholders' equity and liabilities	6,304	3,937
Assets pledged		_
Contingent liabilities	891	804